

Wholesale Checklist



File Started

Trigger: Wholesale team receives the Loan Estimate request from Broker Lender

- Complete file setup
 - Fill in all required fields (closing cost template, 1st payment date, etc.)
- Check for State specific forms
- Home Counseling
- Import liabilities to ensure FACT Act is completed
- Remove any gold locks
- Run Smart Fee's (as applicable)
- Select Settlement Agent and Appraisal company's (as applicable)
- Complete aggregate adjustment
- 2-month cushion
- 5-month buffer for HOI on Refi's
- Check lock confirmation for Escrow waiver
- Apply MI (as applicable)
- Balance between LE pg 2 and itemization/1003 pg 3
- Assign to Account Manager and LP roles
- Run USPS and upload to file manager
- Push the Milestone

Initial Docs Sent

- Disclose the package to the Borrower
- Pull the following doc's and ensure they are sent through Docusign to the LO/LP
 - State specific disclosure
 - Verbal credit authorization
 - PIW
 - Patriot Act form
 - Copy of the LE

Package Received

- Create *initial signed docs folder
 Print eSigned docs as PDF's
- Print esigned docs as PDF's
 Upload the previous docs into the folder
- If in Flood zone, send Flood Certificate to Broker
- Order 1040s when necessary
- When submission notification is received, start submission process

Submittal

- Index docs
- Enter file contacts Title agent, Buyers agent, Listing agent, Seller (for purchase transaction)
- Assign to internal Underwriter

Conditional Approval

- Review for any conditions we need to complete
 VVOE, Transcript updates, etc.
- When all closing items are present, request CD
- Push the milestone

6 Resubmittal

- Index conditions or label as needed
- Make sure CD has been requested
- Order Funding Shield
- VVOE if within 10 days of Closing
- Pre QC the file

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- Approval
- Confirm Closing Date
- Push to QC milestone



- Resolve all QC items, as necessary
- Closer sends instructions to Settlement Agent to balance
- Once all items are satisfied, push to Doc Prep Milestone
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Doc Prep

- Closer confirms balance with Settlement Agent and sends Final Docs
- Closer requests funds to be released to Settlement Agent to disperse

10 Post Close

• Help satisfy any necessary requests from the Post Closing department